



Condor Capital

Investment Management

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Condor Capital

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June was the sixth straight month of private sector job creation.

We are optimistic that the economy and financial markets are set to improve in the second half of 2010.

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Condor Capital Reviews 2nd Quarter 2010

After 2008's sharp decline and 2009's marked recovery, many investors were hoping that 2010 would be a less gut-wrenchingly volatile ride. The first quarter began the year off with a bang as the US stock market posted its best first quarter since 1998. Quarter two began much the same way with strong April gains, but a series of unsettling events were waiting on the horizon, or in one case, underneath it. The intensification of the budget crisis in Greece, fears of budget cuts in the EU slowing down the global economy, the threat of a housing bubble in China, the late April explosion and sinking of the Deepwater Horizon oil rig in the Gulf of Mexico, and the May 6th "flash crash" all dominated the headlines last quarter. The barrage of bad news reignited investor fears and pushed the US stock markets down over ten percent.

Domestic equity indexes witnessed across-the-board losses in quarter two and left some investors fearful of a looming double-dip recession. Large cap stocks took heavy losses as the S&P 500 Index declined 11.4%. Small and mid cap names were nearly as bad, as both the Russell 2000 Index and Russell Mid Cap Index fell nearly 9.9%. Growth and value-leaning investments nearly mirrored one another; the Russell 1000 Growth Index dropped 11.7% compared to an 11.2% decline for the Russell 1000 Value Index. International stocks also performed poorly. Established markets, represented by the MSCI EAFE Index, experienced a 13.7% drop, while developing markets, represented by the MSCI Emerging Markets Index, only lost 8.3%.

Investors fled the faltering equity markets in favor of safer fixed income investments. Demand for US Treasury bonds was so strong, yield on the 10-year US Treasury fell to a record low of under 3%. Municipal and corporate bonds were also strong as the Lipper Municipal Fund Index increased 1.7% and the Citi Corporate Bond Index rose 3.6%. Lower quality bonds did not fare as well - the Credit Suisse High Yield Index rose just 0.2%. The sovereign debt issues in the EU helped the US dollar rally against the Euro.

During meetings in April and June, the Federal Open Market Committee (FOMC) again resolved to leave the federal funds target rate at 0 to ¼ percent and stated that exceptionally low levels of the federal funds rate will be warranted for an extended period of time. The FOMC continues to believe that inflation will likely remain muted in the near future. In May, the Federal Reserve announced the reinstatement of temporary US dollar liquidity swap facilities with the Bank of England and the European Central Bank, among others, that had expired earlier in 2010. These facilities are designed to increase liquidity and prevent the spreading of financial strains to other markets.

Outlook - The second quarter of 2010 was marred by a series of events that shook investor confidence. As preeminent investor Sir John Templeton once said, "Bull markets are born on pessimism, grow on skepticism, mature on optimism, and die on euphoria." Underneath the gloomy headlines, several key economic points went largely unheard. Private sector payrolls increased 33,000 in May and 83,000 in June. Overall, the US added 357,000 private sector jobs - more than 50% more than those added during the first quarter of 2010, making June the sixth straight month of private sector job creation. Corporate balance sheets show record amounts of cash on hand to spur private sector growth and we expect that strong corporate earnings will continue, driving up stock prices in the process. We anticipate that the overall fixed income market will remain relatively steady since interest rate increases are not imminent and will likely be phased in gradually by the Fed. Market conditions like we saw last quarter and over the past several years are understandably stressful and can lead to impulsive decisions made out of fear and uncertainty. As hard as it may be at times, the approach to investing we have found that works is to develop a long-term plan and stay with it, modifying your plan as circumstances change but not abandoning it. On the whole, we are optimistic that the economy and financial markets are set to improve in the second half of 2010.

Social Security: File-and-Suspend for Higher Benefits

If you're married and looking for opportunities to increase retirement income, you may want to look closely at your Social Security benefits. One opportunity for maximizing Social Security income, called "file-and-suspend," may enable a married couple to boost both their retirement and survivor's benefits.

What is file-and-suspend?

Generally, a husband or wife is entitled to receive a Social Security retirement benefit based either on his or her own earnings record (a worker's benefit), or on his or her spouse's earnings record (a spousal benefit), whichever is higher. But under Social Security rules, a husband or wife who is eligible to file for retirement benefits based on his or her spouse's record cannot do so until his or her spouse begins receiving benefits. However, there is one exception--someone who has reached full retirement age may choose to file for retirement benefits, then immediately request to have those benefits suspended, so that his or her eligible spouse can file for spousal benefits.

File-and-suspend is a strategy that may be used in a variety of situations, but is commonly used when one spouse has much lower lifetime earnings, and thus will receive a higher retirement benefit based on his or her spouse's earnings record. (A husband or wife's spousal benefit may be as much as 50% of what his or her spouse is entitled to receive at full retirement age.) Using this strategy not only allows the eligible spouse with lower earnings to immediately claim a higher (spousal) retirement benefit, but can also increase the amount of available survivor protection. The spouse with higher earnings who has suspended his or her benefits can accrue delayed retirement credits at a rate of 8% per year (the rate for anyone born in 1943 or later) up until age 70. Because a surviving spouse will generally receive a benefit equal to 100% of the retirement benefit the other spouse was receiving (or was entitled to receive) at the time of his or her death, suspending a benefit to accrue delayed retirement credits may substantially increase the survivor's benefit.

Example

Let's look at one hypothetical example of how filing for, then suspending, Social Security benefits might help a married couple increase their retirement income and survivor's benefits.

Henry is about to reach his full retirement age of 66, but he wants to postpone filing for Social Security benefits. At full retirement age his monthly benefit will be \$2,000, but if he waits until age 70 to file, his benefit will be \$2,640 (32% more) due to delayed retirement credits. However, his wife Julia, who has had substantially lower lifetime earnings than Henry, wants to retire in a few months at her full retirement age (also 66). Based on her own earnings record, Julia will be eligible for a monthly benefit of \$700, but based on Henry's earnings record she will be eligible for a monthly spousal benefit of \$1,000 (50% of Henry's entitlement).

So that Julia can receive the higher spousal benefit as soon as she retires, Henry files an application for benefits, but immediately suspends it. That way, he can also continue to earn delayed retirement credits, which will result in a higher monthly retirement benefit for him later.

Using the file-and-suspend strategy not only increases Julia and Henry's retirement income, but it also offers increased survivor protection. Upon Henry's death, Julia will be entitled to receive 100% of what Henry was receiving (or was entitled to receive) at the time of his death. So by suspending his own retirement benefit in order to increase it through delayed retirement credits, Henry has ensured that Julia will receive a survivor's benefit that is up to 32% higher for the rest of her life should he die first. (Note, though, that this hypothetical example is for illustrative purposes only and does not account for cost-of-living adjustments or taxes.)

Points to consider

- Deciding when to begin receiving Social Security benefits is a complicated decision. You'll need to consider a number of scenarios, and take into account factors such as both spouses' ages, estimated benefit entitlements, and life expectancies. A Social Security representative can help explain your options.
- Ask a tax professional to help you weigh the tax consequences of delaying Social Security income.
- Using the file-and-suspend strategy may not be advantageous when one spouse is in poor health or when Social Security income is needed as soon as possible.
- The spousal benefit will be reduced if the spouse claiming it is under full retirement age.

Although many people think of Social Security as only a retirement program, Social Security also provides survivor's benefits that can provide substantial income to your spouse after your death.



For more information, contact the Social Security Administration at 800-772-1213 or visit www.socialsecurity.gov.

Returning to Work After You've Retired

No matter how much you've looked forward to retirement, you might find yourself missing the social interaction and financial benefits you enjoyed when you were employed. Perhaps getting a full- or part-time job will enable you to rely less on your retirement savings, leaving more to potentially grow for the future. Or maybe you're looking forward to pursuing your dream of owning a business. Whether working during retirement is a choice--or a necessity--make sure you understand the financial implications.

Finding the right work opportunity

Many people spend 20 years or more in retirement, so it's important to do something you love. If you don't quite know what that is, or you aren't ready to commit to a permanent position, you might try working in a contract job, or signing up with a temporary employment agency that will allow you to work when, and where, you wish. Some agencies even offer health and retirement benefits. If it's been a while since you searched for work, get in touch with a local career counselor to get tips on preparing a job application or resume, and to learn more about the jobs available in your community.

To help you determine your salary requirements and how many hours you'll work, spend some time reviewing your retirement plan, focusing on your retirement income needs. Then limit your job search to businesses that offer the right combination of pay, benefits, and working environment.

Working for yourself

Once you retire, you may finally be ready to turn your ideas and talents into a business. Mature entrepreneurs often have the time and experience necessary to become successful business owners. However, make sure you have enough capital to start up and run your business--it may take longer than you think for your business to become profitable. And don't jeopardize your retirement security by relying on your credit cards, life savings, and home equity to finance your business.

Will working affect your Social Security benefits?

If you're receiving Social Security retirement benefits and you're younger than your full retirement age (65 to 67), your benefits will be reduced if you earn more than a certain amount. In 2010, \$1 in benefits will be withheld

for every \$2 you earn over the annual earnings limit of \$14,160. A higher earnings limit applies in the year you reach full retirement age. If you earn more than this limit (\$37,680 in 2010), \$1 in benefits will be withheld for every \$3 you earn over that amount, until the month you reach full retirement age--then you'll get your full benefit every month thereafter, no matter how much you earn. (But note that even if your benefits are withheld, that reduction isn't permanent. Your benefit will be increased at full retirement age to account for the amount withheld because of your earlier earnings.)

Not all income reduces your Social Security benefit. In general, Social Security only takes into account wages you've earned as an employee, net earnings from self-employment, and other types of work-related income, such as bonuses, commissions, and fees. Pensions, annuities, IRA payments, and investment income won't reduce your benefit.

Also, keep in mind that working may enable you to put off receiving your Social Security benefit until a later date. In general, the later you begin receiving benefit payments, the greater your benefit will be. Whether delaying the start of Social Security benefits is the right decision for you depends on your personal circumstances.

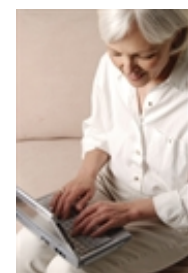
What about income taxes? In general, your Social Security benefit won't be subject to income tax if that's the only income you receive during the year. But if you work during retirement (or you receive any other taxable income, or tax-exempt interest), a portion of your benefit may become taxable. IRS Publication 915 has a worksheet that can help you determine if any part of your Social Security benefit is subject to income tax.

Will working affect your pension?

Unless you plan to return to work with your former employer, your pension benefit won't be affected--you can work, receive a salary from your new employer, and also receive your pension benefit from your former employer. However, if you are considering taking another job--even part-time--with your former employer, check with your plan administrator. Some plans require that your pension benefit be suspended if you retire and then return to work for the same employer.



According to the U.S. Department of Labor, 29% of Americans age 65 to 69 are currently employed.





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Please remember to contact Condor Capital Management if there are any changes in your personal/financial situation or investment objectives for the purpose of reviewing, evaluating, or revising our previous recommendations and/or services. Please also advise us if you would like to impose, add, or modify any reasonable restrictions to our investment advisory services. A copy of our current written disclosure statement as set forth on Part II of Form ADV continues to remain available for your review upon request.

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...more than just an investment manager

Ask the Experts



My child got a scholarship for college. Is it taxable?

In certain situations, yes. If a scholarship is used to pay for college tuition, fees, books, or required equipment, it's not taxable.

But if the scholarship is used to cover room and board, travel costs, or optional equipment, or if it's awarded as payment for teaching, research, or some other required service, then it is taxable.

With most scholarships, the recipient can decide how to apply the money. Your first instinct may be to have your child apply it to tuition, fees, or books (making it tax free). But be aware that this may impact your ability to claim the Lifetime Learning or the American Opportunity (formerly the Hope) tax credits. That's because these credits are based on the amount of tuition and fees you pay, and any tuition and fees paid with a tax-free scholarship can't be counted when calculating your credit.

This rule has the most impact on your ability to claim the Lifetime Learning credit, worth up to \$2,000. Why? This credit is calculated as 20% of the first \$10,000 of tuition and fees, so a hefty scholarship applied to these expenses

may leave you with less than \$10,000 in eligible tuition and fees to count toward the credit. The American Opportunity credit, worth up to \$2,500, is calculated differently--100% of the first \$2,000 of tuition and fees, plus 25% of the next \$2,000 of such expenses. (You can only take one of these credits in a given year for the same student.)

If the scholarship has no restrictions on how it can be applied (and assuming you meet the income limits to take the credits--each credit has different income limits), consider running some numbers to determine your best option: (1) apply the scholarship to tuition and enjoy its tax-free status, but reduce the amount of eligible tuition that can be used to calculate the tax credits, or (2) apply the scholarship to room and board and pay income tax on the scholarship, but allow all tuition to be counted when calculating the credits. When running the numbers, keep in mind that generally a tax credit is more valuable than a tax deduction because it reduces your taxes dollar for dollar.

For more information, see IRS Publication 970, *Tax Benefits for Education*.



How will a college scholarship affect my child's 529 plan?

If your son or daughter gets a college scholarship, federal rules governing 529 plans allow you to withdraw from the account an amount equal to your child's scholarship. You won't owe the 10% penalty that typically applies to the earnings portion of any withdrawal not used to pay the beneficiary's qualified education expenses. However, you'll still owe income tax on the earnings portion of the withdrawal.

If you want to make a scholarship-related withdrawal from your 529 account, you must provide written notice to the plan manager, along with proof of your child's scholarship.

But withdrawing money from your 529 account isn't your only option. Another course of action is to simply leave the money in the account for your child's future use--most 529 plans allow funds to be used for graduate school. Or, you can change the beneficiary of the account to another child or qualified family member with no income tax or penalty implications. Either way, the full sum can be left to grow tax deferred

in the account, and you'll enjoy the convenience of keeping the same plan.

If, though, you're unhappy with your current plan (e.g., high fees, limited investment options, poor customer service), then this may be the perfect time to roll over your funds to a different 529 plan. Under federal rules, you're entitled to roll over the funds in your 529 plan once per calendar year to a different 529 plan. You can keep the same beneficiary or name a new one. In the latter case, as long as the new beneficiary is a qualified family member, no income taxes or penalty will be due.

Note: *Investors should consider the investment objectives, risks, charges, and expenses associated with 529 plans before investing. More information about 529 plans is available in each issuer's official statement, which should be read carefully before investing. Also, before investing, consider whether your state offers a 529 plan that provides residents with favorable state tax benefits.*